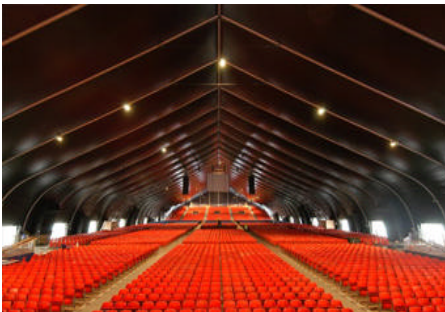


EC MEETINGS – THE ART OF MEETING



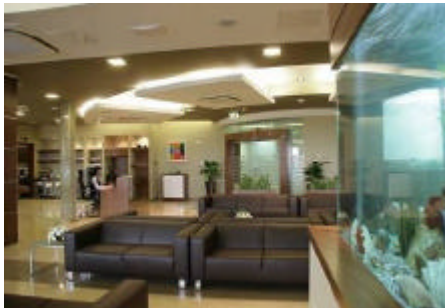
Newsletter

Well, we thought we would take this opportunity to explain a little bit about why we put these newsletters together. Firstly, we like to keep you abreast of developments in Malta's C & IT world through our eyes, hopefully in a fun and informative manner. It is also a challenge for us to do this alphabetically, whilst at the same time being enjoyable (although we are not looking forward to the letters Q, X and Z!) Of course, it also serves as a great way for us to keep in touch even when we are not working on a particular project.....we hope you continue to enjoy it and give us your feedback.



Large Scale Events

Although a small destination, Malta has recently become more and more recognised as a destination for large scale events. Accommodation in one area (within walking distance) is no longer an issue, as within Malta's golden mile, St. Julian's; we have a plethora of 5 star hotels, such as the Radisson Blu, Corinthia, Westin Dragonara, Intercontinental and Hilton. In addition Le Meridien St. Julian's is just a short transfer away. These properties are supported by large scale meeting venues, such as the MFCC, Mediterranean Conference Centre, Hilton Convention Centre and Eden Arena.



La Valette Lounge

An ideal way to undertake your visit to Malta in style, this service is perfect for VIP clients to utilise prior to boarding their flight at the end of their conference or incentive in Malta. The new La Valette lounge can accommodate up to 140 seated guests in an environment of luxury and comfort. Guests can enjoy the food and beverages on offer, including a free alcoholic bar. Guests travelling with a laptop are welcome to make use of the free Wi-Fi service throughout the lounge.



Level 22

The tower is currently the only skyscraper in Malta, at around 98 metres high and with 22 floors. We can exclusively hire this chic and funky club situated at the top of the tower, namely "Club 22". The views are absolutely breathtaking and the décor/ambience is super cool. How about an evening of truly chic ambience with the guests being served a 1st class supper, followed by a superb after party?



Limits

When in Malta, why not take the opportunity to push your clients to their limits? We can offer a number of rip-roaring and exciting activities to fuel the adrenalin junkie hidden inside all of us. Be it through mountain bike tracks, to swimming in open water with fully grown tuna (most definitely not for the faint hearted), diving into second world war shipwrecks, rock climbing on cliffs overlooking the Mediterranean, sea kayaking, power boat rides or a helicopter crash simulator.....EC Meetings are just a phone call away. . . .



Manoel Island

Have you ever thought about how amazing it could be to organise your gala event on an island within a large natural harbour, with Malta's capital city of Valletta lit up like a beacon as the backdrop? Following major restoration works, we now have the possibility to dine in Fort Manoel on Manoel Island itself. The Fort was built by the Knight's of St. John between 1723 and 1755, by Portuguese Grand Master Manoel de Vilhena. A stunning and unique venue for your next group event.



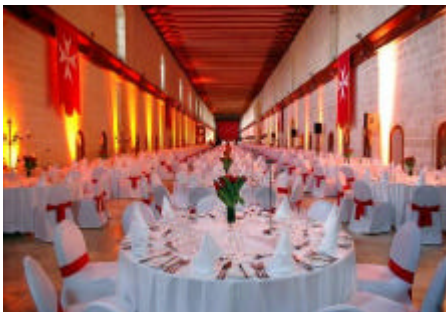
Misconceptions

Malta as a destination often suffers from misconceptions concerning its ability to excel as a location for MICE related events. These opinions are often formed and communicated by people that have not visited the islands in the past decade or by individuals that have never been here at all. Comments one hears from time to time range from there being "no sandy beaches" to being "an old people's retirement resort" all the way to "hotel facilities not being up to scratch". The greatest pleasure we derive from such comments is to prove them wrong through our Educational trips. If you subscribe to the previously mentioned points of view, why not give us a shout to find out when the next trip is planned?



Most Haunted

Having a history of over 5000 years, being conquered by many a nation through fierce battles, with assassinations in the dark alleyways, Mdina, Malta's ancient former capital city offers the right setup for this experience, with its creepy narrow street and lack of daylight. This is certainly not for the fainthearted! With the aid of a night vision camera, some costumes and other items to aid in your production, you too can recreate a most haunted experience. The aim of this event is to help a group communicate ideas, plan out their story, choose the actors and co-ordinate the recording of this short film. Once these films are edited by our crew, we will create a premier of these terrifying films on a big screen for the whole group to enjoy.



Numbers

In Malta we are lucky to be so small that you will never spend long travelling from one place to another, but on the other hand we also have the infrastructure to host groups consisting of over 1000 persons. That is one of the beauties of this destination. We are happy to handle your smallest VIP group of 10 persons with an amazing programme, including luxury cabin cruisers, flights in seaplanes and dining in amazing and exclusive venues, right through to your large conference consisting of over 1000 persons. For groups of this size, we are in a position to offer you a choice of meeting space to accommodate all delegates in one room and also a choice of exclusive dining venues, again, all in one room.



Negotiation

It is not the first time that PCO's have asked themselves the question, why work with a DMC? We could provide you with several options, ranging from selecting the very best and reliable suppliers available, ensuring suppliers actually turn up and accomplish what they are supposed to do and freeing you to focus on your clients. However, just as important is our buying power and ability to negotiate the best possible rates on your behalf. Due to the quantity of business we put in the direction of hotels and other suppliers, we are in an excellent position of offer you the very best value for money.



Notte Bianca

How about having the perfect evening for your group on a beach, in a fort or even on a boat? However, the theme and emphasis of the evening will be the colour white. This means a complete white setup, with white furniture, white lighting, white draping and décor. The final result is absolutely stunning with either the crystal Mediterranean or sand stone bastions as your backdrop. Obviously, the participants will be encouraged to join the evening dressed in white.....entering the venue with their "white cocktails" as the band and performers, also decked out in white start to perform at their exciting show.



Nightlife

St. Julian's, where the majority of Malta's five star hotels are located along Malta's golden mile, is Malta's main nightlife Mecca. There is simply something for everyone, with bars and clubs to suit all ages and music styles. This is one of the reasons why Malta has a growing reputation as an excellent location to hold your meeting or event. Over and above the clubs and bars, St. Julian's also offer shopping, cinemas, 10-pin bowling or simply pleasant walks along the picturesque seafront. St. Julian's has it all!



Northern Malta

Although Malta's southern and eastern areas are densely populated and built up, the further you travel towards the north of the island, the more you can discover Malta's stunning countryside. Head northwest and discover Dingli Cliffs, which at times rise over 200 metres above the Mediterranean. Heading further north you will start to discover some of Malta's excellent sandy beaches, as well as hidden restaurants such as Rogantino's, and venues for dinners, such as Castello Zammitello as well as secluded, but excellent hotels, such as the Radisson Blu Golden Sands Resort.